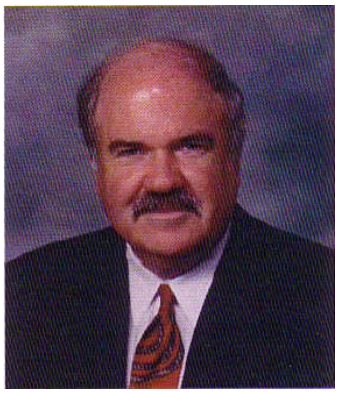
JACK P. SANDERS
SENIOR VICE PRESIDENT



CHICAGOLAND COMMERCIAL REAL ESTATE
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"I will endeavor to understand the needs of my clients and to satisfy those needs in the most professional manner possible. It is the best interests of my clients that will remain in the forefront of my thinking."

Chicagoland Commercial REAL ESTATE

PROFESSIONAL EXPERIENCE

Jack Sanders has specialized in the representation of both office users and landlords in the Chicagoland area since February of 1984. Mr. Sanders manages the process, which his clients utilize in order to successfully market their projects or complete their relocation requirements. He provides expertise in negotiations, lease structuring, site purchases, financial strategies, marketing plans, and strategic real estate planning.

For the last several years, Mr. Sanders has represented one of the most successful office projects in the northwest suburbs – Leslie Oaks Business Center in Elgin.
Mr. Sanders has developed real estate strategies and even a marketing strategy for Metropolitan Fiber Systems/WorldCom, a worldwide telecommunications company, to market their services. Mr. Sanders completed eighteen office assignments including MFS's corporate headquarters facility in Oakbrook Terrace. Additionally, he successfully organized and completed a building access program for MFS's fiber optic network in office buildings throughout the Chicagoland area.

Mr. Sanders received his MBA in Marketing from Northern Illinois University, Graduate School of Business, and is a winner of Northern Illinois University American Marketing Association Award. Additionally, he was a member of Sigma Iota Epsilon Honorary Management Fraternity and was awarded a Graduate Assistantship in Business Statistics.

CAREER HIGHLIGHTS

Mr. Sanders was a three time "Top Producer" for Xerox Corporation as a Senior Major Accounts Manager before joining CB Richard Ellis. At CB Richard Ellis, Mr. Sanders was a member of the Schaumburg office's "Top Ten Producer" group. On February 14, 2000, Mr. Sanders joined Paine/Wetzel ONCOR International as Vice President. Mr. Sanders was a consultant to the Illinois Office of Banks and Real Estate and assisted in revising the Real Estate License Exam for Salesman and Broker Licenses. In December of 2003, Mr. Sanders joined Chicagoland Commercial Real Estate as Senior Vice President.

AREA OF SPECIALTY

- Telecom Company Representation
- Leasing & Marketing of Office Facilities
- Relocation Planning
- Site Search
- Lease Structuring
- Build-to-suit and project management

ASSOCIATIONS

- Real Estate Broker – State of Illinois
- Member of Sigma Iota Epsilon Honorary Management Fraternity

SIGNIFICANT ASSIGNMENTS

Focal Communications
Level 3 Communications
Williams Communications
Dean Witter Reynolds
Illinois Bell
Allstate Insurance
Household International
Sun Electric
Metropolitan Fiber Systems/World Com
Exxon Chemical
Southland Corporation
R. R. Donnelley & Sons
USG Corporation
The Sidwell Company
Morton International
Ryland Homes
NEC Home Electronics
Sears Mortgage Corporation
Prudential Life Insurance
Savin Corporation
Metropolitan Life Insurance
Pfizer Chemical
Safety-Kleen Corporation
Northwestern Mutual Life Insurance
Keller Graduate School
CR Industries
Ameritech
McWhorter Technologies